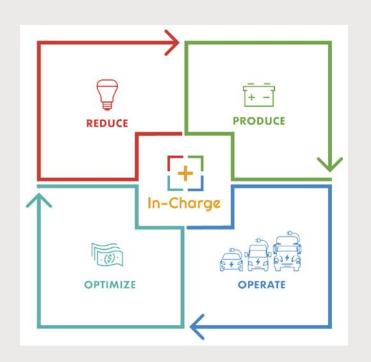
### National ENERGY & EV CHARGING-AS-A-SERVICE company

- We provide SCALABLE, TURNKEY, end to end commercial EV infrastructure solutions
- Manufacturer Agnostic Solution Driven
- Our customers include commercial fleets, vehicle OEMs and their dealerships, ride-share operators, municipalities and facilities owners.



# Capabilities – Past Performance

- One of the largest EV infrastructure organizations in the US.
- Installing over 200 Chargers a week OEM / End Use Customers
- National Organization / National Capabilities
- Self-Perform most of the work
  - Single Point of Contact
- Years of Large Fleet Experience





# **Charging Design Parameters**

Total Charge Time 0 - 100% (in Hours)					
	Battery Size (kW)				
Charger (kW)	105	210	315		
19.2 (AC)	7.24	14.48	21.72		
30	3.50	7.00	10.50		
60	1.75	3.50	5.25		
120	0.88	1.75	2.63		
180*	0.580	1.17	1.75		

Miles Per Day (Split Morning/Afternoon)	Recommended Charger / Vehicle (Assuming a 200kW Battery	Possible Alt Solution
30	19.2 kW	Dual 30 kW
50	30 kW	Dual 60 kW
75	30 kW	Dual 60 kW
100	30 kW	Dual 60 kW
150	60 kW	Dual 120 kW
200	60 kW	Dual 120 kW



# Infrastructure Considerations

- Charging Requirements Determined by:
  - Length of Daily Routes
  - Extended Use Requirements
  - After school activities, etc.
  - Demand Power Charges (Utility)
- Main Power Evaluation
  - Current Load / Current System Capacity
  - Possible Alternative Energy Solution Solar, etc
- Electric Bus / Vehicle Plan
  - Short Term
  - Long Term
- Utility Requirements for Upgrade
  - Permitting / Location / Availability
- Upgrade could take 12-18 Months





## eBus Fleet Management

	TOTAL SITES	ΤΟΤΑ	AL CHARGERS	TOTAL VEHICLES		InCharge
	5		48	47		
ITES STATUS		CHARGERS STA	TUS	VEHICLES STATUS	s	
ctive Sites	5	Available	14	Charging	15	
nactive Sites	0	Charging	16	Connected	20	
		Connected Fault	16 2	Others	12	
HARGERS PER SITE						
ite 1	4				15	
ite 2	6				10	
ite 3	8				12	
ite 4	10				20	
					20	

## **Turn-Key Solutions**

#### **Product Offerings**

	In-Charge Certified Equipment Kit	<b>Operating Software</b>	On-Site Maintenance & Validation	Guaranteed Performance	Infrastructure Financing	Environmental Certification
•	<ul> <li>EV Charge Equipment AC-L3</li> <li>EV Charge Equipment DC Fast</li> <li>Circuit Breakers</li> <li>Panel Boards</li> <li>Transformers</li> <li>Disconnect Switches</li> <li>Distribution Centers</li> </ul>	<ul> <li>Access control</li> <li>Remote start/stop</li> <li>Throughput reporting</li> <li>Scheduling</li> <li>Load management</li> <li>Enhanced vehicle connectivity</li> </ul>	<ul> <li>DC Fast Charger</li> <li>Quarterly preventative maintenance</li> <li>Software updates</li> <li>Output validation</li> <li>Fault-Current Test</li> <li>GFI Test</li> <li>Filter Replacement</li> </ul>	<ul> <li>Charger uptime guarantee (&gt;98%)</li> <li>Lifetime equipment warranty</li> <li>Real-time fault monitoring</li> <li>Parts inventory and repair</li> </ul>	<ul> <li>By the Month</li> <li>By the Mile</li> <li>Residual value guarantee</li> <li>Operating cost smoothing</li> <li>Potential to lead into vehicle and/or battery financing</li> </ul>	<ul> <li>Renewable power review</li> <li>Quarterly emissions report</li> <li>Agency and NGO certification</li> <li>LCFS collection &amp; reporting</li> </ul>

#### **END-TO-END EV CHARGING SOLUTIONS**







Design and Engineering



Construction Hardware and Management Commissioning



Software and

Network Services



Maintenance

Finance and Warranty



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